

Message Text

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PAGE 01 LAGOS 05375 120720Z
ACTION AF-10

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FM AMEMBASSY LAGOS
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UNCLAS LAGOS 5375

E.O. 11652: NA
TAGS: BEXP, NI
SUBJ: LAGOS INTERNATIONAL FAIR SHIPPING

1. RESIDENT FARRELL LINES MANAGER KRISTBERGS IN DISCUSSION TODAY ON PORT SITUATION OPTIMISTIC THAT AMERICAN WEST AFRICA FREIGHT CONFERENCE CAN HANDLE CARGO DESTINED FOR US EXHIBITORS AT LAGOS FAIR. HE RECOMMENDED BOOKING SPACE IN MAY/JUNE FOR DELIVERY IN AUGUST/SEPTEMBER. KRISTBERGS ALSO WELCOMES OPPORTUNITY TO RESHIP EXHIBITION ITEMS FROM LAGOS AND SEES NO PROBLEM IN DOING SO. IF POSSIBLE TO ARRANGE, CONTAINERIZATION WOULD PROVIDE MAXIMUM SECURITY AND FLEXIBILITY. REGIONAL TRAFFIC MANAGER PAT GUZZI AVAILABLE FOR ANY QUESTIONS AND ASSISTANCE IN FARRELL LINE OFFICE IN NEW YORK CITY.

2. SUPPLEMENTARY SOURCE OF SPACE IF NEEDED ARE CHARTER SHIPS OPERATED BY BSL INTERNATIONAL MARKETING CO., A US CONSTRUCTION AND SUPPLY FIRM ACTIVE IN NIGERIA. TO FULFILL LARGE ARMY CONTRACTS COMPANY HAS DEVELOPED SYSTEM IN WHICH ONE CHARTERED SHIP PER MONTH GOES FROM US EAST COAST TO COTONOU, BENIN. CARGO IS THEN TRUCKED TO LAGOS. SYSTEM HAS WORKED VERY SMOOTHLY WITH REPAID PORT TURNAROUND. TO FILL BALANCE OF SPACE NOT TAKEN BY ITS OWN CARGOES, BSL REGULARLY MAKES SPACE AVAILABLE TO OTHER US FIRMS. THIS HAS WORKED VERY WELL. COMPANY OFFICIALS HERE NOW WISH TO EXTEND INVITATION TO US ITS SHIPS FOR FAIR SHIPMENTS IF WE FEEL ANY NEED TO DO SO. FOR FURTHER INFORMATION
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CALL E. DAVID REYNOLDS, BBL INTERNATIONAL MARKETING COMPANY,
1501 LOCUST ST., WILLIAMSPORT, PA. 17701 (TEL. 717-326-6874).
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Message Attributes

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Sent Date: 11-May-1977 12:00:00 am
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
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